



Aspiration

Creating Exceptional Leaders and World Class Companies

Sales and Marketing: Market Canvas, Market Analysis, Sales Funnel, Prospecting, CRM Analytics, Sales Review and Process Automation.

Product/Service Engineering: Project Management, Problem Solving, Function Cost Analysis, Idea Generation, Process Planning, Control Plan, Plant Layout, Material Handling, Data Analysis, DFMA Review.

Planning: Leadership Workshop, Common Shared Goals, Stakeholder Mapping, Target Deployment, KPI Tree, Rolling Plan, Target Fulfilment Planning/Tracking, Profitability/Cash Flow, Business Process Mapping, Workflow Automation, Audit Planning, Routine Reporting/Reviewing.

Supply Chain Management: Inventory Management/Control, Supply Chain Optimisation, Storage Optimisation, Logistics Optimisation.

Production/Operations: Process Capability Improvement, Value Stream Mapping/Design, 5S/DWM, On-time-in-full Delivery, Quality Improvement, Changeover/Cycle/Turn-Around-Time Reduction, Line Balancing, Standardised Work, Production Ramp-up, Productivity Improvement, Throughput Increase, Continual Improvement, Process Control, Process Automation, Asset Management, Smart Manufacturing.

Career

Competencies

02/2013 Onwards
Bengaluru, India-10Y
English, Kannada,
Telugu, Tamil, Hindi

Managing Partner, Samuthána Consultancoaching LLP
Contribution: Sales, Cash Flow, Delivery, Throughput, Profitability, Productivity, Inventory, Quality, Target Deployment, Dashboards, Project Management, Process Automation based on *What gets measured, gets done! What gets reviewed, gets refined!*
Business doHow® Consultancoaching using doHow® web/mobile applications developed with own IP on (<https://app.businessdohow.com/>)
Clients: ABB Ltd, Aditya Birla Group, AMS, Arvind PD, Bhoruka Extrusions, Bosch, Cycle Pure, Dhamanagi Developers, Eco365, Falcon, Godrej and Boyce, Groz-Beckert, GTW, Jain Farms, Maini Precision Products, Marathwada Auto, Micron EMS, Neumatica, Offineeds, Rangsons Aerospace, Rapsri Engineering Products, Sasmos HET Technologies, Supram Industries, ValueB Infra and Vyoda

Business Excellence
Business Intelligence
Problem Solving
Strategic Thinking
Target Deployment
Dashboards/Scoreboards
Performance Review
Change Management
Lean-6σ/TQM/TPM/ToC
Smart Manufacturing
Process Automation
Closed Loop Control
High Performance Teams
Agile/Growth Mindset
Continual Improvement

02/2012–01/2013
Bengaluru, India-1Y
English, Kannada,
Hindi

President, Total Environment Building Systems Pvt Ltd
Construction Operations, Project Management, Procurement, Wood working, Cabinetry and Metal working,

Qualifications

Fellow of the Institution of Engineers (India)
Certified Corporate Director from IoD
Corporate Planning PG Dip. | Proficiency, IISc
BE (Industrial Production Engineering) | BMSCE

03/1986–01/2012
India-13Y, Brazil-5Y,
Germany-8Y
English, Kannada,
Hindi, Portuguese,
German

Trainee → Vice President, Bosch Limited
Manufacturing Engineering, Quality Assurance, Project Management, ERP Implementation, Corporate Planning, CAPEX Planning, Manufacturing Operations, Technology Development, Business Unit Leadership, Plant Leadership

Bio Data

Born on 10Feb1964 in Bengaluru, India
Nationality Indian
Marital Status Married